#### ama deus

### Seizing Opportunities in Europe

Verónica González G-N

Global Head of Hospitality Account Management

Travel Intelligence Ambassador

### Understand the entire Traveler Journey

Data-driven insights that fuel the travel ecosystem

**Inspiration** (Searches) **Bookings** Amadeus **Travel** Intelligence It's how travel works smarter. On trip (stay) Post-trip (Return)



#### Hospitality market indicators

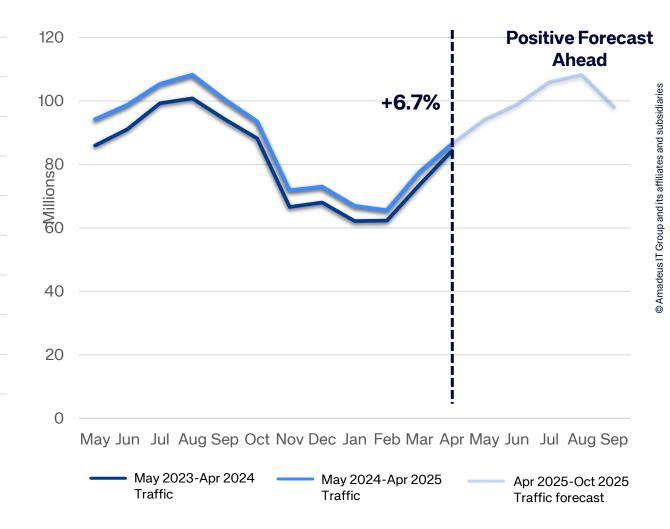
Occupancy evolution by year (Average over the last 12 months)



Average Daily Rate ("ADR")

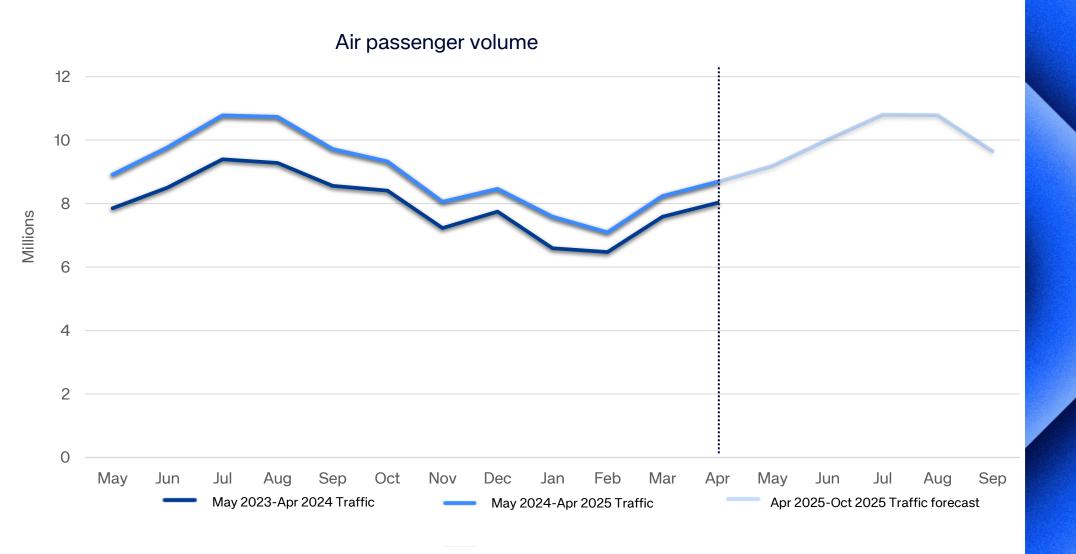
#### Rising Air Traffic in Europe

Worldwide to Europe: Passenger traffic





#### Worldwide to Central and Eastern Europe



12.2% YOY growth

#### Where do visitors come from? Reality vs. aspirations

Top 10 origin markets searching for Central/Eastern Eur.

Top 10 origin m	narkets travell	ling to Centr	al/Eastern Eur.
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Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
United Kingdom	2	1
Germany	3	2
China	14	4
Italy	5	5
United States	4	6
Spain	7	7
Türkiye	6	8
France	9	9
Kazakhstan	8	10

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking	May.24-Apr.25 vs May.23-Apr.24
Kazakhstan	1	1	7%
United States	3	2	-2%
Germany	4	3	0%
Türkiye	2	4	-18%
Israel	6	5	11%
France	7	7	6%
Romania	8	8	0%
United Kingdom	9	9	3%
Spain	11	10	10%

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### Are travellers from these markets to Central/Eastern Europe already on your radar?

Top 10 origin markets searching for Central and Eastern Europe with the highest growth (among the TOP 30)

May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
1	263%
2	68%
3	65%
4	36%
5	34%
6	30%
7	29%
8	28%
9	22%
10	19%
	May.23-Apr.24 ranking  1  2  3  4  5  6  7  8  9

Top 10 origin markets travelling to Central and Eastern Europe with the highest growth (among the TOP 30)

Departure countries	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
China	1	43%
Saudi Arabia	2	40%
India	3	29%
Georgia	4	26%
Azerbaijan	5	20%
Vietnam	6	14%
Denmark	7	11%
Israel	8	11%
Spain	9	10%
Belgium	10	10%

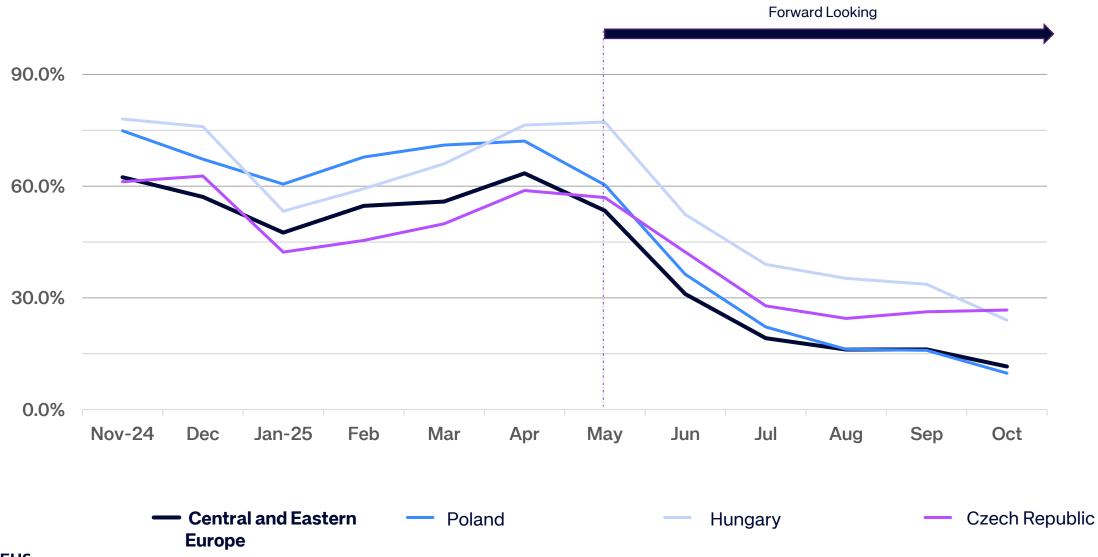
## What type of visitors travel to Central and Eastern Europe?

Most bookings (30%)were made within 1–7 days before departure, showing a clear preference for last-minute travel planning. The 46-65 age group consistently holds the highest share of bookings across all regions, indicating it is the most travel-active demographic across Central/Eastern Europe. Source: Navigator360<sup>™</sup> as of Monday, 5 May 2025 Amadeus. It's how travel works better

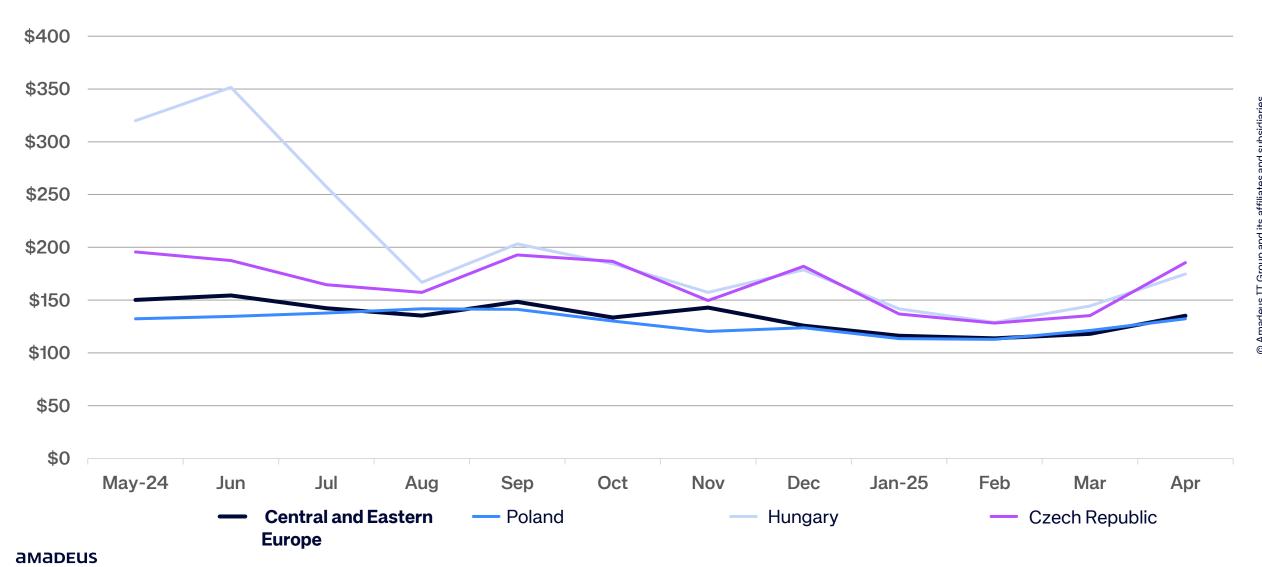
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#### Hotel Occupancy On-the-Books

For Central and Eastern Europe and its TOP 3 markets

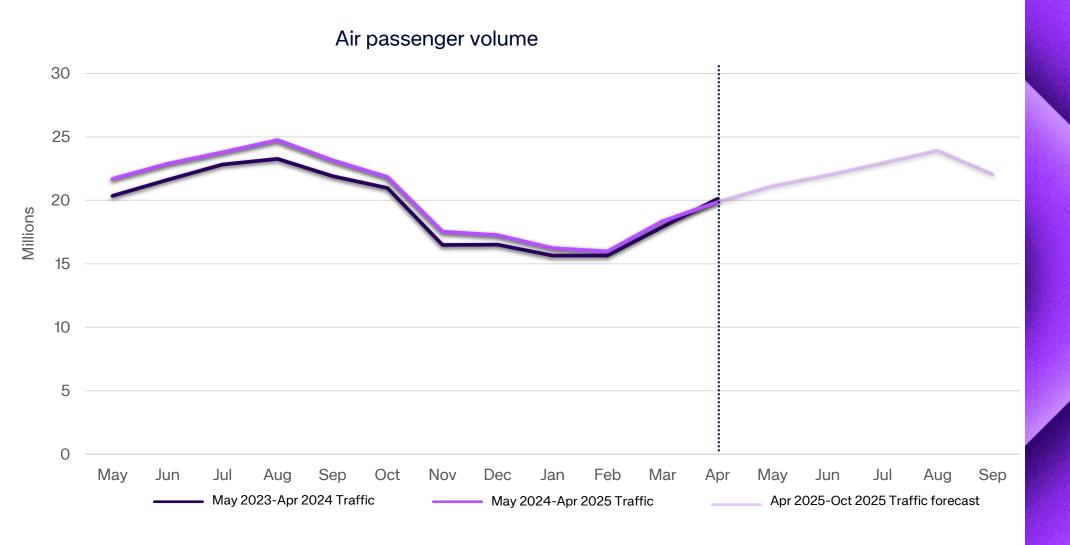


#### Average Daily Rate (ADR) in USD





#### Worldwide to Northern Europe



4.3% YOY growth

#### Where do visitors come from? Reality vs. aspirations

Top 10 origin markets searching for travel to Northern Europe

Top 10 origin markets travelling to Northern Europe

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
United States	1	1
United Kingdom	2	2
Spain	3	3
Germany	4	4
Italy	5	5
France	6	6
India	7	7
China	21	8
Canada	8	9
Norway	12	10

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
Norway	1	1
United States	2	2
United Kingdom	5	3
Sweden	3	4
Germany	6	5
India	4	6
Denmark	7	7
Spain	9	8
Australia	8	9
Italy	11	10

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### Are travellers from these origin markets to Northern Europe already on your radar?

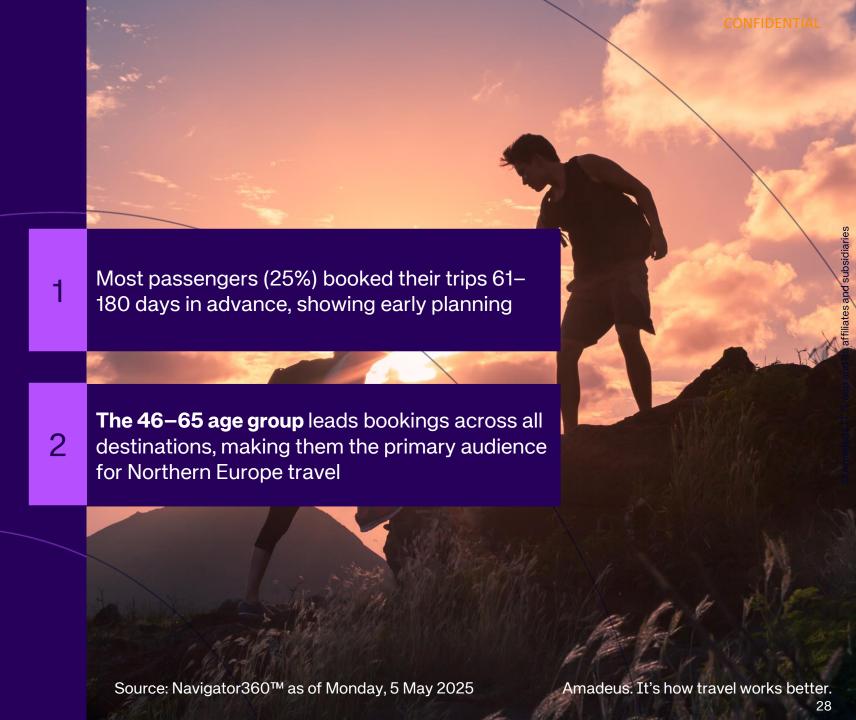
Top 10 origin markets searching for travel to Northern Europe with the highest growth (among the TOP 30)

Top 10 origin markets travell	ing to Northern Europe with the
highest growth (	among the TOP 30)

Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
China	1	155%
Japan	2	48%
Saudi Arabia	3	47%
Norway	4	37%
Germany	5	22%
Finland	6	21%
Thailand	7	19%
Hong Kong (pr. of China)	8	19%
Korea (ROK)	9	17%
Denmark	10	16%

Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
- Japan	1	18%
Saudi Arabia	2	10%
Ireland	3	10%
Poland	4	7%
Italy	5	6%
Spain	6	3%
Portugal	7	2%
Norway	8	1%
Denmark	9	0%
France	10	0%

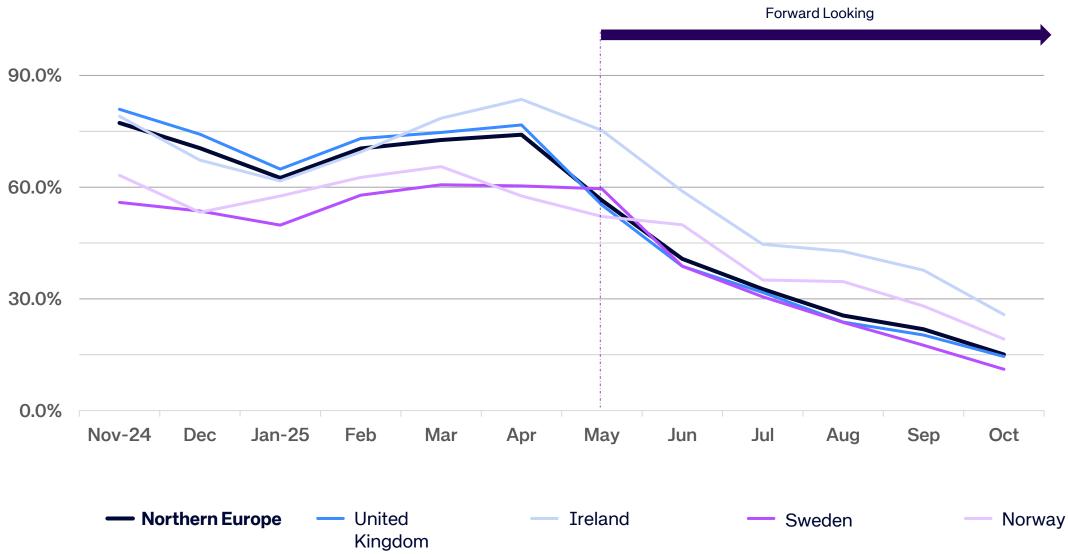
## What type of visitors travel to Northern Europe?



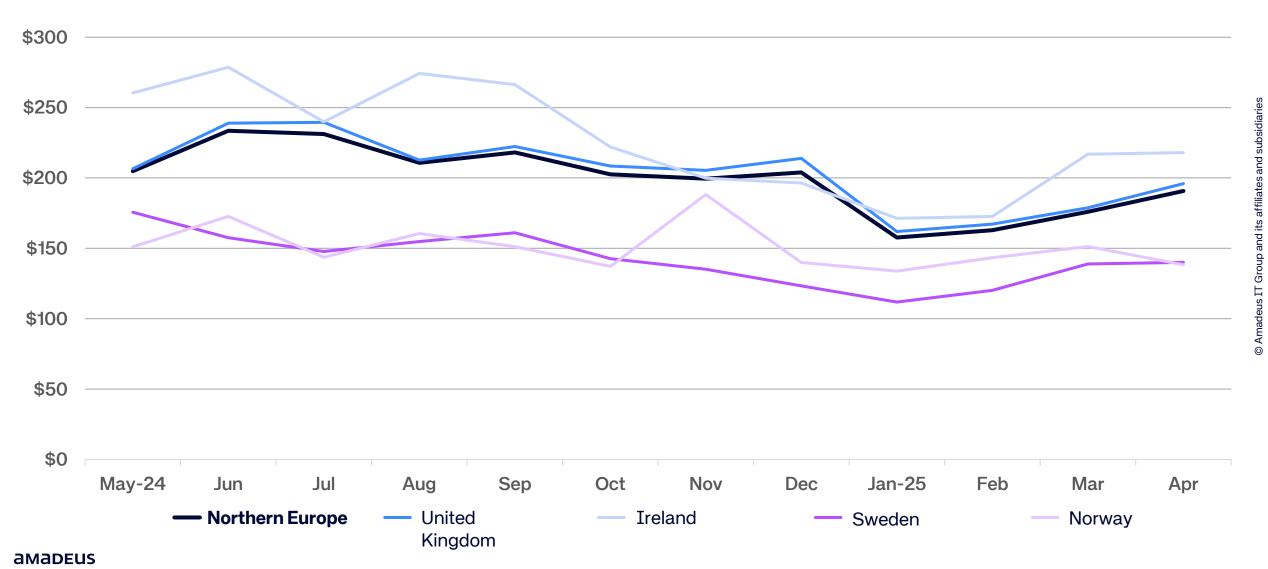
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#### Hotel Occupancy On-the-Books

For Northern Europe and its TOP 4 markets

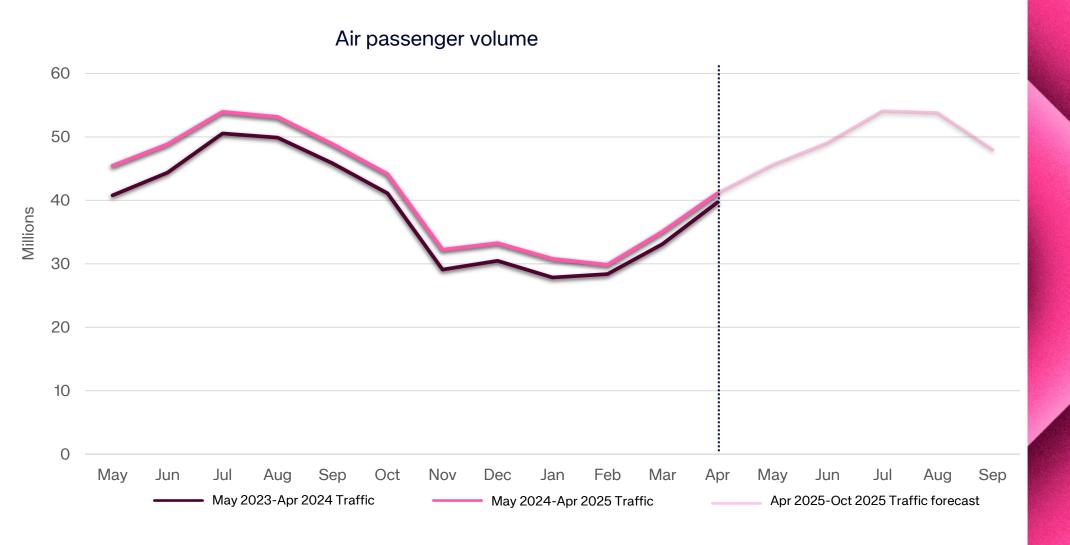


#### Average Daily Rate (ADR) in USD





#### Worldwide to Southern and Mediterranean Europe



7.7% YOY growth

#### Where do visitors come from? Reality vs. aspirations

Top 10 origin markets searching for travel to Southern/Medit. Eur.

Top 10 origin markets travelling to Southern/Medit. Eur.

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
Germany	1	1
United Kingdom	2	2
Italy	4	3
United States	5	4
Spain	3	5
France	6	6
Brazil	7	7
Poland	10	8
Netherlands	8	9
Türkiye	11	10

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
Spain	1	1
United States	2	2
Italy	3	3
Germany	4	4
France	5	5
Portugal	6	6
United Kingdom	7	7
Brazil	8	8
Greece	11	9
Canada	10	10

52.4%	52.3%	Total
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### Are travellers from these markets to Southern/Medit. Eur. already on your radar?

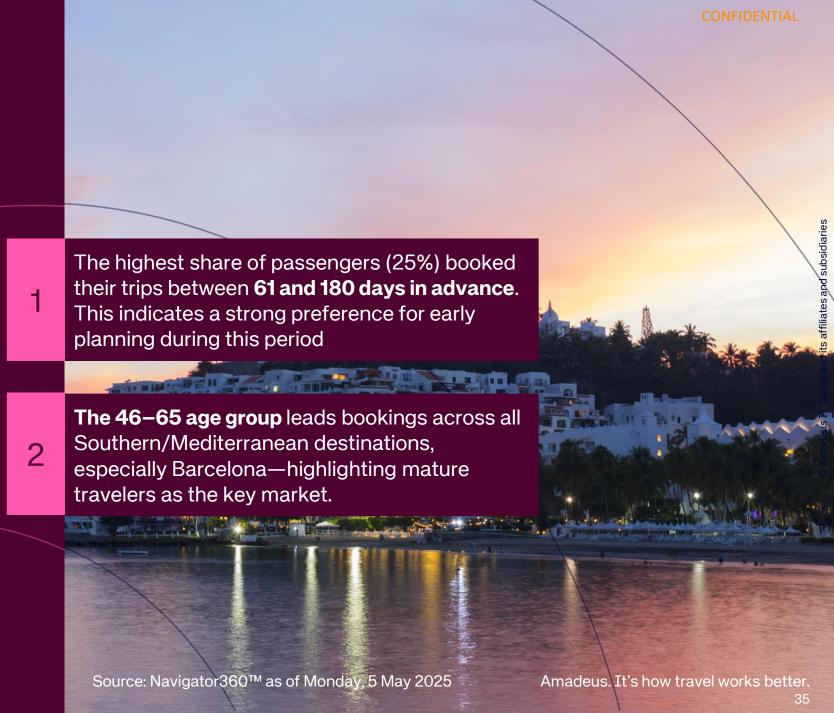
Top 10 origin markets searching for travel to Southern and Mediterranean Europe with the highest growth (among the TOP 30)

Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
China	1	218%
Saudi Arabia	2	39%
Korea (ROK)	3	33%
Poland	4	32%
India	5	31%
Hungary	6	28%
Norway	7	21%
Germany	8	17%
Argentina	9	17%
Switzerland	10	16%

Top 10 origin markets travelling to Southern and Mediterranean Europe with the highest growth (among the TOP 30)

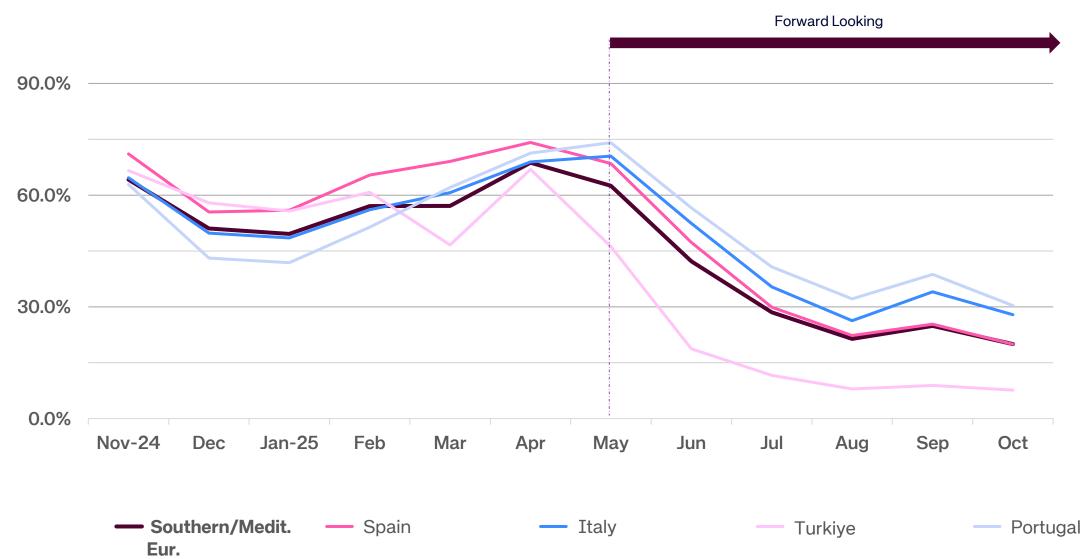
Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
Poland	1	12%
Korea (ROK)	2	11%
Denmark	3	11%
Egypt	4	8%
Sweden	5	6%
Portugal	6	3%
Italy	7	2%
India	8	2%
Norway	10	1%

## What type of visitors travel to Southern and Mediterranean Europe?

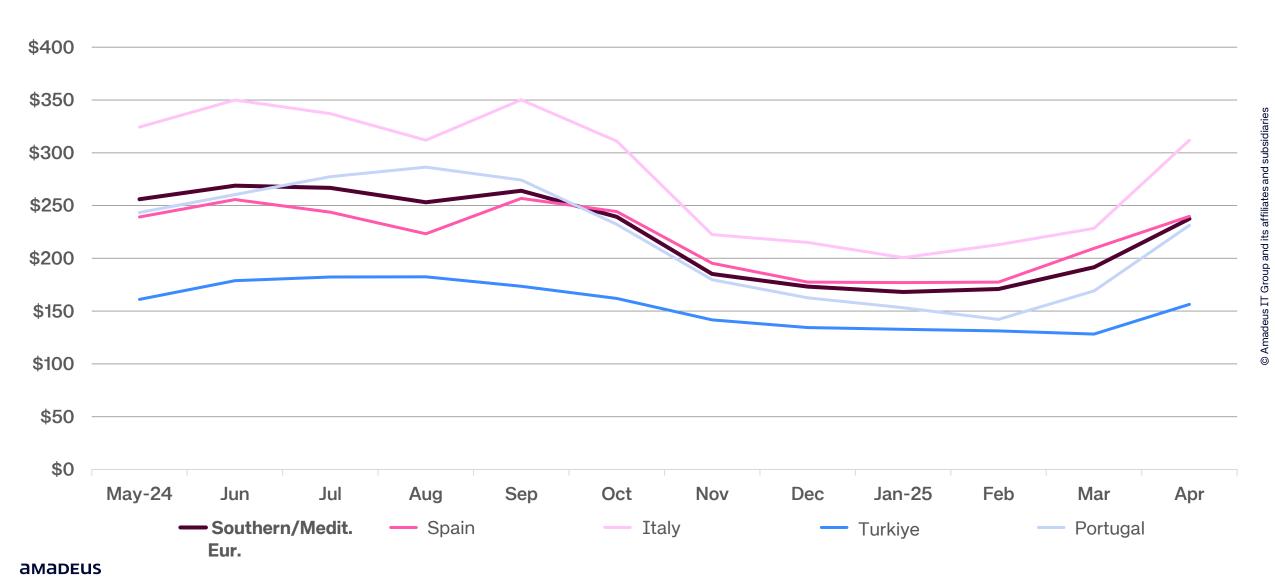


#### Hotel Occupancy On-the-Books

For Southern and Mediterranean Europe and its TOP 4 markets

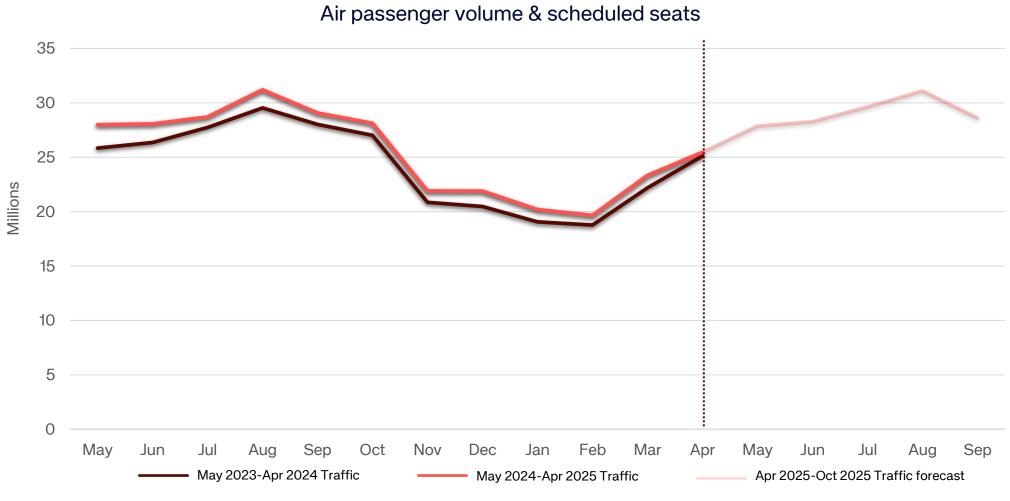


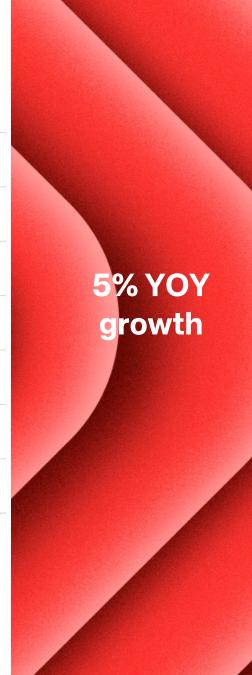
#### Average Daily Rate (ADR) in USD





#### Worldwide to Western Europe





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Source: Navigator360<sup>™</sup> as of Monday, 5 May 2025

#### Where do visitors come from? Reality vs. aspirations

Top 10 origin markets searching for travel to Western Europe

Top 10 origin markets travelling to Western Europe

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
United States	1	1
United Kingdom	3	2
Spain	2	3
Italy	5	4
France	4	5
Germany	6	6
Türkiye	7	7
China	19	8
Canada	10	9
Brazil	11	10

Origin markets	May.23-Apr.24 ranking	May.24-Apr.25 ranking
United States	1	1
France	2	2
Germany	3	3
United Kingdom	4	4
Italy	5	5
Spain	6	6
India	7	7
Algeria	9	8
Portugal	10	9
Türkiye	8	10

#### Are travellers from these markets to Western Europe already on your radar?

Ton 10 origin markets searching to Western Furone with the

П	op 10 origin markets searching to western Europe with the
	highest growth (among the TOP 30)

Top 10 origin markets travelling to Western Europe with the
highest growth (among the TOP 30)

Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
China	1	159%
Japan	2	34%
India	3	22%
Norway	4	19%
Poland	5	16%
Korea (ROK)	6	15%
United Kingdom	7	14%
Denmark	8	14%
United States	9	12%
Switzerland	10	10%

Origin markets	May.24-Apr.25 vs May.23-Apr.24 ranking	YoY Growth
Japan	1	14%
Tunisia	2	5%
Egypt	3	5%
Denmark	4	4%
Lebanon	5	3%
Norway	6	3%
Sweden	7	1%
Switzerland	8	1%
Algeria	9	0%
Morocco	10	0%

## What type of visitors travel to Western Europe?

Advance bookings (2–6 months ahead) have grown year over year, showing a clear shift toward early travel planning.

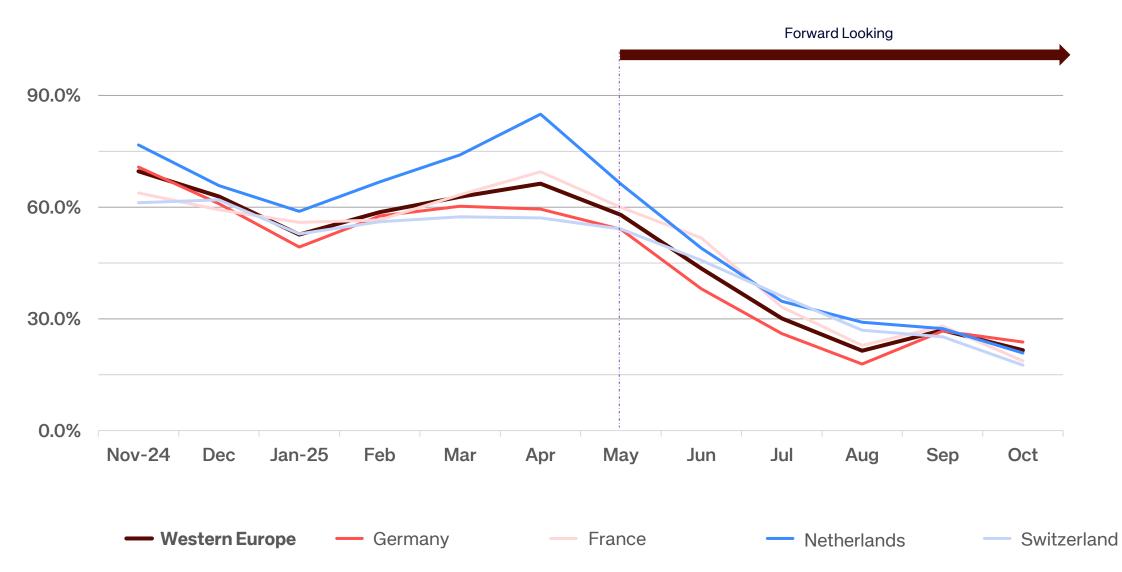
**The 46–65 age group** consistently leads bookings across Western Europe's top destinations.

Source: Navigator360™ as of Monday, 5 May 2025

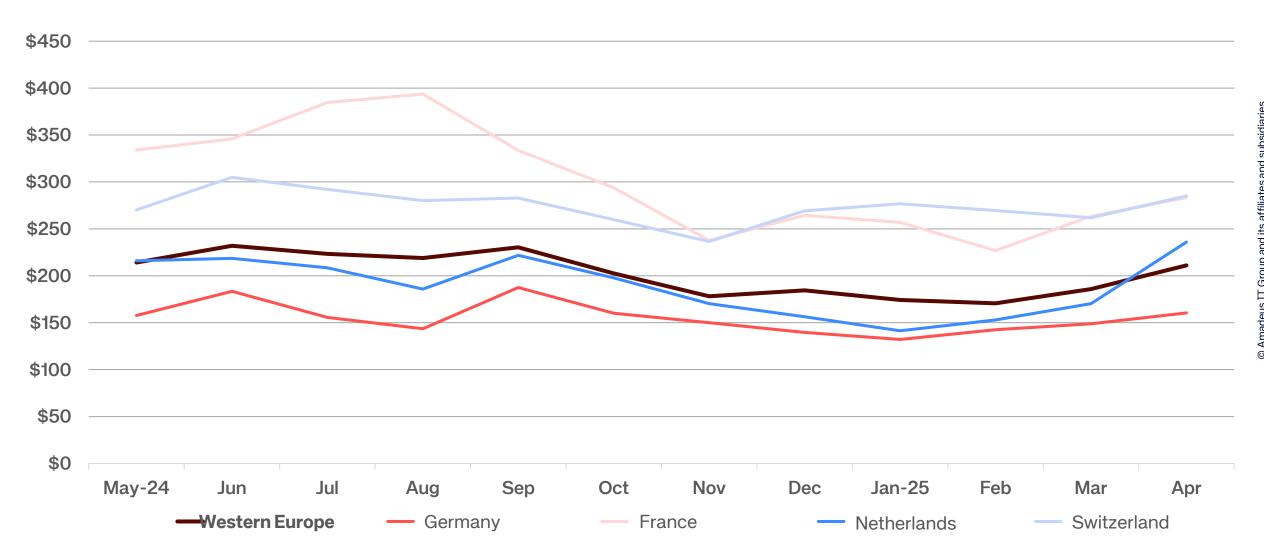
Amadeus. It's how travel works better.

#### Hotel Occupancy On-the-Books

For Western Europe and its TOP 4 markets



#### Average Daily Rate (ADR) in USD



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